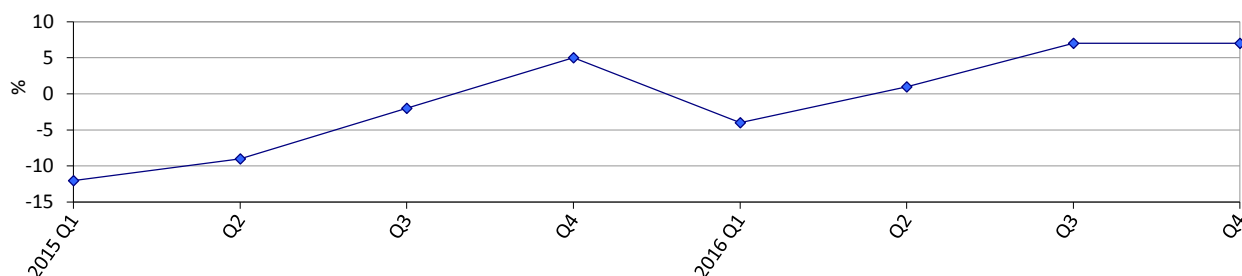
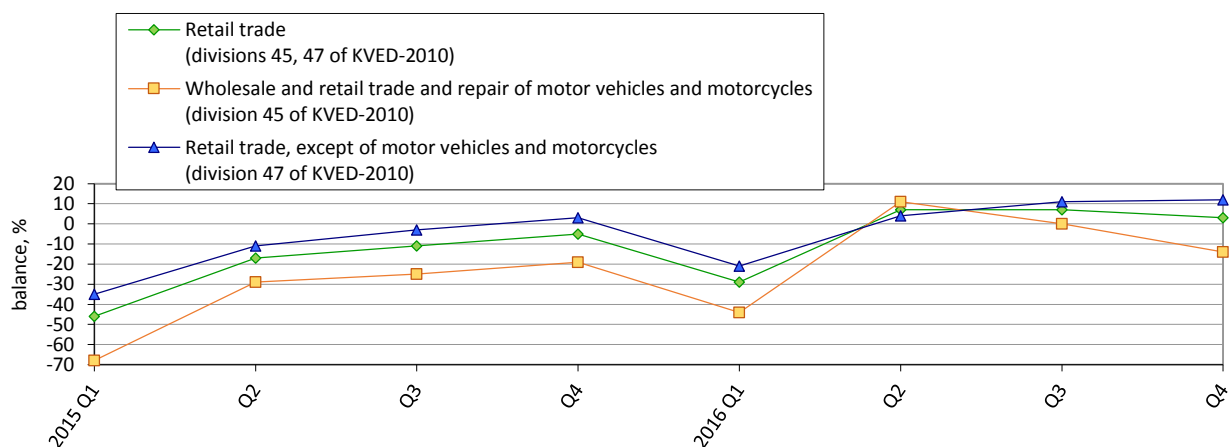


Expectations of retail trade enterprises in IV quarter 2016¹ regarding the development of their business activity

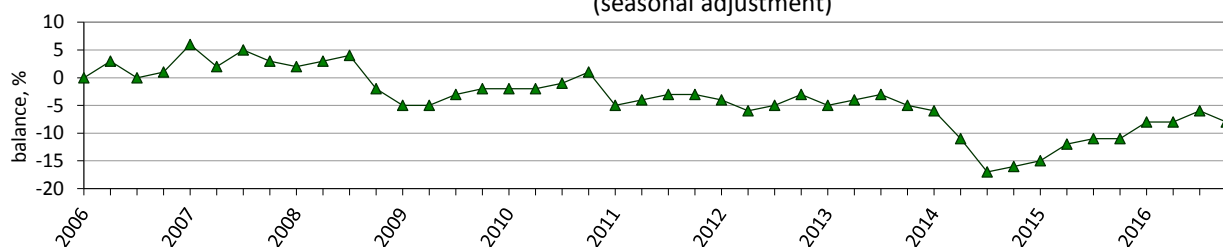
Retail trade confidence indicator²



Expected changes in sales (turnover) in retail trade



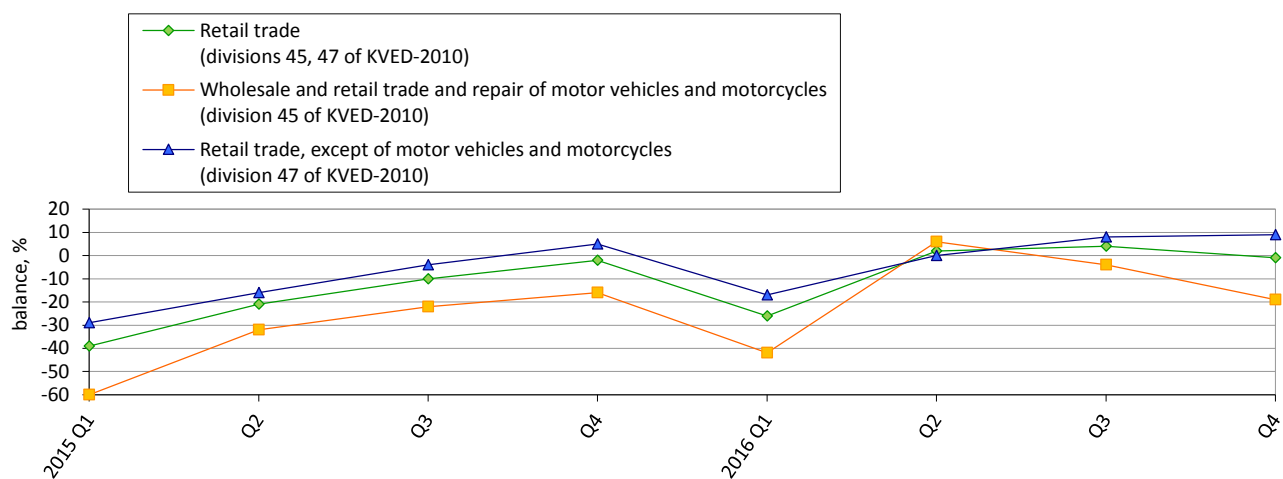
Assessment of the current volume of stock of goods in retail trade (seasonal adjustment)



¹ Excluding the temporarily occupied territories of the Autonomous Republic of Crimea and the city of Sevastopol, from 2014 also excluding part of the anti-terrorist operation zone.

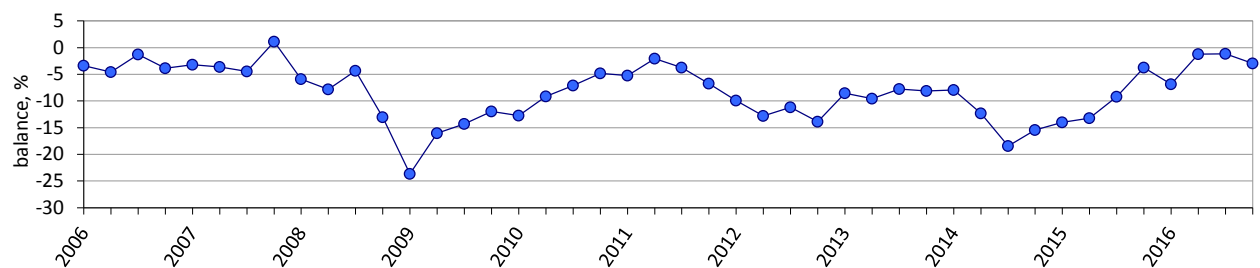
² The indicator is calculated by the method of calculation of indicators of business expectations in accordance with the requirements of the Special Data Dissemination Standard Plus of the International Monetary Fund, approved by order of the SSSU of 30.12.2014 No 411.

Expected changes in orders placed with suppliers



Expected changes in employment at retail trade enterprises

(seasonal adjustment)



Expected changes in prices of goods in retail trade



**Results of the survey of retail trade enterprises
in October 2016**

(per cent of the total number of surveyed enterprises)

<i>Retail trade (divisions 45, 47 of KVED-2010)</i>	<i>Results of the survey of 666 enterprises</i>						
	How did change sales (turnover) in July-September 2016	increased	remain unchanged	decreased	no response	balance	<i>change of balance over III quarter 2016, pp</i>
		40	30	29	1	11	4
	How do you assess current the volume of stock of goods	too large (above normal)	adequate (normal for the season)	too small (below normal)	no stocks of finished goods	balance	<i>change of balance over III quarter 2016, pp</i>
		1	81	9	9	-8	-2
	How do you expect to change over October-December 2016:	increase	remain unchanged	decrease	no response	balance	<i>change of balance over III quarter 2016, pp</i>
	orders placed with suppliers	28	42	29	1	-1	-5
	sales (turnover)	34	35	31	0	3	-4
	employment	8	80	11	1	-3	-1
	prices of goods	55	42	3	0	52	7

<i>Wholesale and retail trade and repair of motor vehicles and motorcycles (division 45 of KVED-2010)</i>	<i>Results of the survey of 237 enterprises</i>						
	How did change sales (turnover) in July-September 2016	increased	remain unchanged	decreased	no response	balance	<i>change of balance over III quarter 2016, pp</i>
		40	28	32	0	8	-9
	How do you assess current the volume of stock of goods	too large (above normal)	adequate (normal for the season)	too small (below normal)	no stocks of finished goods	balance	<i>change of balance over III quarter 2016, pp</i>
		2	78	13	7	-11	-1
	How do you expect to change over October-December 2016:	increase	remain unchanged	decrease	no response	balance	<i>change of balance over III quarter 2016, pp</i>
	orders placed with suppliers	14	52	33	1	-19	-15
	sales (turnover)	20	46	34	0	-14	-14
	employment	7	82	10	1	-3	2
	prices of goods	52	46	1	1	51	9

Retail trade, except of motor vehicles and motorcycles (division 47 of KVED-2010)	Results of the survey of 429 enterprises						
	How did change sales (turnover) in July-September 2016	increased	remain unchanged	decreased	no response	balance	change of balance over III quarter 2016, pp
		40	31	28	1	12	11
	How do you assess current the volume of stock of goods	too large (above normal)	adequate (normal for the season)	too small (below normal)	no stocks of finished goods	balance	change of balance over III quarter 2016, pp
		1	83	7	9	-6	-1
	How do you expect to change over October-December 2016:	increase	remain unchanged	decrease	no response	balance	change of balance over III quarter 2016, pp
		orders placed with suppliers	36	36	27	1	9
	sales (turnover)	41	29	29	1	12	1
employment	9	79	12	0	-3	-2	
prices of goods	56	40	3	1	53	6	